




# SAVE MORE WITH THE GREATER AKRON CHAMBER

Independence Business Supply is proud to participate in the new MemberMarket Place that provides exclusive discounts to Greater Akron Chamber Members. Through this program, you'll find average savings of 60% off list prices for: office supplies, furniture, janitorial & breakroom products, safety products, printing, packaging supplies, and promotional products. As NE Ohio's largest independent office products dealer, we are proud to offer extensive savings and great local service to the Chamber Members.



## Our MemberMarket Place program provides:

- Exclusive pricing to Greater Akron Chamber Members on over 40,000 items available
- Great pricing on copy paper and all your everyday office supply needs
- FREE next-day delivery with no minimum order requirements
- Easy ordering:
  -  Internet (orderIBS.com)
  -  Phone (dedicated customer service reps for Chamber members - no call center)
  -  Fax, email, EDI, and Electronic Punchout
- Delivery on our own trucks by friendly IBS personnel - No 3rd party service!
- Local Sales representatives with over 20+ years industry experience
- An entire team at Independence with one goal in mind – to bring cost savings and the best local service in the industry to GAC Members



# WHY IBS?

Founded in 1983, Independence Business Supply (IBS) is northeast Ohio's largest independent office products dealer. Our company's philosophy is based on three simple principles:

## SERVICE + DELIVERY + VALUE

As an Ohio owned and operated company, we understand the extraordinary impact that local businesses have in our state and in our communities. These core ideals, combined with excellent customer service and an experienced sales staff, have allowed us to grow in a very competitive industry. We offer everything you need to keep your office running with the exceptional service and the personal touch that you won't find with national chains. Simply put, we have the *solution for all your business needs.*



## SUPPORT OHIO - BUY LOCAL

As northeast Ohio's premier office products dealer and the largest independent office supply company in the state, we have stayed true to our values and our commitment to taking care of our community and our customers. The "Buy Local" movement has been gaining steam in recent years and the economic impact in our communities is tremendous. We encourage our existing customers and prospects to take advantage of our team of skilled industry veterans and support OUR local economy. You'll quickly find that our service separates us from the big-box retailers.

Enroll today and get a **FREE CARTON OF COPY PAPER** with your first order of \$250 or more!

*New IBS customers only.*

**CONTACT YOUR LOCAL  
REPRESENTATIVE TODAY  
TO GET STARTED.**



*Solutions For All Your Business Needs*

### **Bob Leone**

216.398.8880 ext. 325  
Cell: 330.352.8410  
Fax: 330.633.8281  
bob.leone@OrderIBS.com

### **Rose Rilling**

800.621.6001 ext. 310  
Cell: 330.283.6274  
Fax: 800.393.6721  
rose.rilling@OrderIBS.com